



PUBLIC - PRIVATE PARTNERING



AMERICA'S COMBAT VEHICLE SUPPORT CENTER

TO PLAN, COORDINATE AND IMPLEMENT
MARKETING AND BUSINESS STRATEGIES
TARGETED AT PRIVATE INDUSTRY,
MAJOR COMMANDS AND OTHER SERVICES



Public Private Partnering (P3)



► **Direct Sales:**

Title 10 USC 2474

- The use of army land, facilities, equipment, and employees to perform work or produce goods for the private sector

► **Work-Sharing:**

PM-funding

- Co-production arrangements using Army and private sector facilities and/or employees

► **Facilities Use:**

USC Title 10, Inter-Service Support Agreements (ISSA)

- Private sector use of Army land, equipment or facilities to perform work for the military

Total Partnering Revenue To Date \$2.8 Billion

For more information
or
to propose a partnership

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Partnering is Not

A contract where private sector provides support &/or services to the depot at a cost to the depot.

These are "FAR" contracts



Capabilities



Internal

- Remanufacturing / Maintenance
 - Combat Vehicles (Wheeled & Tracked)
 - Small Caliber Weapons
 - Assault Bridging
 - Artillery (Self Propelled & Towed)
 - Stryker
 - Engines
 - Transmissions
 - Wide Variety of Electronic, Electro-Optic, Hydraulic, & Mechanical Components
- Fabrication
 - Armor Doors
 - Production Support
 - Parts Manufacturing
- Welding
 - Armor Plate
 - Steel
 - Aluminum
 - Internal Welding Certification Program

External

- ▶ Fielding Teams and Rapid Repair Support
- ▶ On-Site Locomotive and Non-Tactical Generator Repair
- ▶ Forward Repair Activity (FRA)
- ▶ M1 Total Integrated Engine Revitalization (TIGER) Field Service Representatives (FSR)
 - ▶ Stewart, Hood, Benning
- ▶ Assault Breacher Vehicle FSRs (USMC and Army)
 - ▶ LeJeune, Pendleton, 29 Palms, Hood, Kuwait
- ▶ Small Arms Support Centers (SASC)
- ▶ ~~Small Arms Readiness and Evaluation Team (SARET)~~
- ▶ ~~Stored Theater Provided Equipment – Iraq (STPE – I)~~
- ▶ ~~Mobile Parts Hospital (MPH)~~

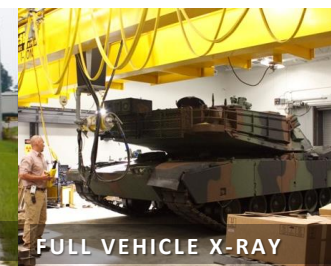


Significant Features



Internal Capabilities

- ▶ 9 ½ Inch Steel Reinforced Concrete Roads & Floors
- ▶ Molten Salt Bath Parts Cleaning System
- ▶ Vehicle Test Track
- ▶ Vehicle Paint Removal - Spinner Hanger
- ▶ Small Arms Repair Facility
- ▶ Full Vehicle X-Ray Machine
- ▶ Heavy Equipment On/Off Loading (Clyde) 85 Ton
- ▶ Special Armor Facility
- ▶ 2.727 Million SF Maintenance and Production Space
- ▶ Internal Welding Certification Program
- ▶ Live Fire Testing
- ▶ Missile Recycling Center
- ▶ Outdoor Firing Range (Up to 155MM)
- ▶ Stanley Combat Vehicle Bldg with 60-ton Lift Capability
- ▶ 2 CNC Gantry Machining Centers
- ▶ Materials, Chemical, and Environmental Labs
- ▶ ISO Certifications for Production, Safety and Environmental



DoD CENTER

FOR INDUSTRIAL AND TECHNICAL
EXCELLENCE

FOR **COMBAT VEHICLES**

Including

Assault Bridge, Artillery

Small Caliber

Weapons



STRYKER



M1A1/A2



M9ACE



**120 Ton
LOCOMOTIVE**



M113



**JOINT ASSAULT
BRIDGE (JAB)**



**M88
A1/A2**



**M16A2
WITH GRENADE
LAUNCHER**



M777A2



PALADIN



M9



MK19



M2



M249



M240



FAASV



**ASSAULT
BREACHER
VEHICLE
(ABV)**



**LOCOMOTIVES,
RAIL EQUIPMENT
AND NON-TACTICAL GENERATORS**



Partner Process



Partnering Process

- ▶ Initiate First Contact
- ▶ Brief Product / Capabilities
- ▶ Reciprocal Visits /Tours
- ▶ Identify Potential Partnering Opportunities
- ▶ Explore Opportunities
- ▶ Develop the Relationship
- ▶ Letter of Request to Partner
- ▶ Nondisclosure Agreement & MOU
- ▶ Statement of Work
- ▶ Teaming/Partnering Agreement
- ▶ Negotiate Cost Estimate & Schedule
- ▶ Proposal Development